

Alano Society of Greater St. Louis, MO

14 Sunnen Drive, Suite #144, Maplewood, Missouri 63143, 314.647.3677

WRITTEN NOTICE OF ELECTION PROCEDURE

TO ALL GROUPS: Pursuant to the by-laws of The Alano Society of Greater St. Louis, Mo. Inc. the annual election of Officers of the Society will be held on Sunday February 25, 2024, from 2:00 pm to 3:30 pm.

The by-laws require the listing of the recommended slate of candidates presented by the Nominating Committee and the other nominations for office received by this office prior to December 31st, 2023, and notice of the election procedure no later than January 31st.

From the By-Laws: *In deference to the anonymity of our membership, and in consideration of the highly confidential nature of responsibilities of office in the Alano Society, nominations will not be accepted from the floor during the election.*

The Annual Election will be held at the Central Service Office on the last Sunday in February from 2:00 p.m. to 3:30 p.m. at which time the polls will close and ballots will be counted.

Balloting will be by written vote cast on an official ballot form. There will be no voice votes, nor voting by show of hands; absentee ballots will not be accepted.

Each Group Representative, upon signing a register with his name and Group number, will be given a ballot which is to be marked secretly, and deposited in the ballot box provided.

Votes will be counted at the close of the election by the Executive Secretary and his assistants or representatives, in the presence of the candidates or their representatives, and tabulation of votes will be announced.

Those candidates, recommended by the Nominating Committee and unopposed by any other nominations for their specific office received prior to December 31, will be considered elected to such office without the necessity of an annual election as otherwise set forth in this section. If no contested positions exist as otherwise set forth in Article V then no election need be held for that year.

Slate of Candidates Presented by the Board Nominating Committee

President	Mike M.
Men's Vice-President	Michael W.
Women's Vice-President	Mary A.
Secretary	Andy T.
Treasurer	Betty O.
Women's Director at Large	Mary E.

The position of Men's Director at Large is contested.

Nominating Committee Nomination	Max K.
Other Nominations	Bob K.

Alano Society of Greater St. Louis

January 16th, 2024, 7:30pm

Intergroup Representatives' Meeting

Zoom ID: 822 1669 6438 pw: 245445

AGENDA

Opening: 7:30 (Betty)

Preamble

Welcome to the New IRs!

Birthdays:

Approval of Past Minutes: (Richard G)

Treasurer's Report: (Max)

Executive Secretary's Report: (Tom N.)

1. "Thank you" to Groups and Individuals for 2023!
2. Please attend the Jan 20th Area 38 Winter Assembly at Forest Park Community College.

Summary of tonight's Alano Board Meeting: (Betty) (items not on IR Agenda)

Board President – other items: (Betty)

Old Business:

1. Upcoming Board election.
2. Upcoming Events.

New Business:

1. New Business Items from IR's

Q&A: General Questions for Your Alano Board

Group Networking: (Groups are encouraged to exchange ideas and share issues of concern for their group with other groups, rather than just announce events that will be listed in the newsletter)

Close: I am responsible... When anyone, anywhere, reaches out for help, I want the hand of A.A. always to be there. And for that: I am responsible.

Alano Society of Greater St. Louis
December 19th 2023
InterGroup Representatives Meeting Minutes

Opening: 7:30:pm (Betty)

Preamble

Birthdays: Bill 35yrs./ Dave L. 11yrs./ Mary A. 41yrs./ John 6yrs.

Welcome to the New IRs! Keith

Approval of Past Minutes: (Richard G.) Approved

Treasurer's Report: (Tom N.)

November Group Contributions were about 50% of the average amount. For some reason they're down. It may be just seasonal. It's a big dip from the previous month and the rest of the year. November was a pretty normal month except for what we were lacking in group contributions. Literature sales are pretty normal.

We paid Orlando's Event Center for the use of the banquet room and most of the food in November.

How are we doing for the year *Our total contributions are \$125,541 from last January through November, well above the \$110,000 budgeted. We're ahead \$477 for the year as of November 30th. The account title which is known as The Edward Jones Corporate Account will be changed to the Prudent Reserve. All year with the ups and downs, we have not gotten into the Prudent Reserve.*

Executive Secretary's Report: (Tom N.)

We're having a little Holiday Sale in the Office Bookstore. We have some wonderful, beautiful books from AA World Services, including the First Edition Copy of the Big Book for \$8.. It's a beautiful book, and a beautiful gift. And also, we have a Collection of Bill W's Speeches to the General Service Conference for \$8 as well. I'm excited about these personally.

We are a 501C3 Non-Profit. If anyone is looking for a place to put in a year-end gift, A.A. has a maximum of \$5,000 per service entity. We can provide you with a receipt letter for your tax preparer.

1. Evening and Weekend Phones

We had our first meeting of the Night Phones Committee. We're hoping to give you and your Homegroup Members more opportunities for Service through Central Services by taking some of the hours away from the Answering Service, and having AA members take those calls.

2. GSO request for input on literature:

At the end of your packet for this meeting, you will see a letter from the General Service Board Literature Committee. I'd like to tell you what that is, but we have other things on tonight's agenda. The GSB Literature Committee in New York, who shape a lot of the decisions that are made about our literature, has sent out a questionnaire to individual groups: Not the Districts, not the Area, or Central Services, but to you at the Group level. Please get that questionnaire and bring it to your meeting. The way that the information from the questionnaire can flow is through your GSR, your district, or the area, rather than through Central Services. It's very important.

Summary of Tonight's Alano Board Meeting: (Betty) *We had our Board Meeting tonight. We discussed some changes in personnel in the Office. We had an individual resign. And, we had someone who turned in their resignation. We will be hiring new people. For those interested, there will be a Request for Resume online. You can call Tom N. for questions. I believe Tom is going to start interviewing next week for a couple of part-timers. We've just figured out what we are going to pay them, and the benefits have been restructured. Best wishes to our long-time Office Staff Member Gerri who has resigned. We will miss her. We're looking for people to join the Volunteer Committee who takes 12-Step calls after hours. If interested, you can contact Tom N. at the Central Service Office.*

Board President -other items: (Betty) *As soon as we are able to, we do want to start having Saturday hours when we hire new people. If you or someone you know is looking for part-time work, you can call the Office for more information.*

Old Business: Winter Events:

Holiday Open House Recap (Betty) *We had a good turnout for the Holiday Potluck from 2-8pm at Central Service this month. Lots of positive feedback on having the event on Saturday. It appears that perhaps we took too long, and should've ended the party at 7pm. People were generous, and everyone brought in great food.*

Alano Potluck (Betty) *We are in the process of looking for a date and location for the Alano Potluck. The Social Committee is working on that and your input is welcome. We're open for conversation, and anyone who wants to work on that is welcome to step up.*

New Business:

1.Nomination of Interim Treasurer, and vote (Betty) *We needed to select an Interim Treasurer. Max K., Board Member, accepted the nomination and the Intergroup Representatives(IRs) approved Max K. by unanimous voice vote as the Interim Treasurer to serve through the end of the term.*

New Business from the IRs

Lisa (IR Gr.144) Tuesdays 5:30 pm St. John's Lutheran Church 2761 Telegraph Rd. in South County *I'm on the Community Relations Committee for the 39th Annual Midwest Woman to Woman Seminar that is going to be held in St. Louis this coming October 4th through October 6th, 2024. It has taken us 8 years to bring the Midwest Woman to Woman Seminar back to St. Louis. The Committee meets on the 3rd Sunday of the month at Central Services at 3pm. You're most welcome to join us! Please let everyone in your group know about our committee.*

Re: Upcoming Alano Board Elections:

Bob K. presented the Alano Board Secretary (in accordance with the bylaws) a nomination for the position of Director at Large to the Alano Society. He was nominated by Mark E., and Bob accepted the nomination.

Discussion on Who Can and How Can A.A. members Vote in Alano Board Elections:

There were differences of opinion in a discussion on the topic of who can, and how can AA members vote in Alano Board Elections. Tom N. moved to table the issue until the persons involved can have time to further review the relevant documents. The motion was seconded. There was another motion to reopen the issue to get it off the table. That motion was seconded. After another period of discussion, Betty moved to table the issue again, due to the fact that the discussion wasn't making progress and the issue wasn't going to be resolved at the December 19th Meeting. Betty's motion was seconded. The persons involved stood firm stood firm in their opinions, believing that they were correct in their interpretation of the by-laws addressed. There will be further discussion on the issue at our January 16, IR Meeting.

Q&A: General Questions from Your Alano Board

Q: (Cary) Tom, your audio was cutting out for much of the report and I couldn't get what you said. I knew you were referencing some documents. Where can those documents be found?

A: (Tom N.) *I am so sorry. The easiest place to go would be to AASTL.org (our website). There's a tab in the top right-hand corner of the home page that says **For the IR**. After you click on that tab, you'll see the documents for the December 19th (first link) InterGroup Representatives Meeting.*

Q: (John R.) There's a \$106,000 in the Prudent Reserve. Does the Board or the Office have any end of the year goals like \$120,000 by the end of 2024, to boost that amount up? Would that be feasible?

A: (Tom N.) *As you know, the last few years have been very unusual. It's been difficult to predict from year to year, but hopefully we're coming out of it now.*

There's a lot in our AA literature about Prudent Reserve, and my hope is that in the next year we will be able to visit that number and with some advice from people who do financial things, see if that's a good number for us, or see if it should be different.

Q: (Bill) If we had them, would the regular contributions have been close to \$12,000? With that number in mind, would that amount on a regular monthly basis allow us to break even?

A: (Tom N.) *We're just trying to get stabilized but, it would be wonderful to be able to do that.*

Q: (Name inaudible) Where can the General Service Board Literature Committee Questionnaire be found?

A: (Tom N.) *If you're on our website AASTL.org, across the top of the home page on the far right, there should be a tab that says **For the IR.(that's your Group Representative)**. Click that. The first link says Documents for the December 19th InterGroup Representatives Meeting. And when you click on that, you should see a pdf. It's the last item in that file.*

Q: (Shari) I was looking over last month's notes. Did we talk about the CPA issues at this time, or come in later? Did we find somebody or what happened with that information?

A: (Tom N.) All the help we need is squared away. The Board has nominated and selected an Interim Treasurer (will require the approval of the IRs at the December IR Meeting), and we've got our financial helpers in place.

Close: Responsibility Statement

2:28 PM

01/11/24

Cash Basis

AA Central Service Office
Profit & Loss
 January through December 2023

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	TOTAL
Ordinary Income/Expense													
Income													
CONTRIBUTIONS													
Group Contribution	13,200.24	11,720.10	8,731.71	9,411.02	8,465.29	8,184.69	8,111.75	9,481.93	4,947.57	9,995.34	6,150.70	7,724.52	106,124.86
Individual Contribution	0.00	0.00	0.00	815.25	4,170.50	1,826.50	4,544.50	4,690.50	6,715.25	1,279.50	1,353.75	3,424.10	28,819.85
Various Event Contributions	0.00	0.00	0.00	0.00	0.00	1,587.00	0.00	0.00	113.00	0.00	0.00	160.00	1,860.00
Total CONTRIBUTIONS	13,200.24	11,720.10	8,731.71	10,226.27	12,635.79	11,598.19	12,656.25	14,172.43	11,775.82	11,274.84	7,504.45	11,308.62	136,804.71
SALES													
Merchandise Sales													
Medallion sales	0.00	0.00	0.00	71.00	1,233.50	1,064.50	1,128.50	1,896.00	1,379.00	1,543.75	1,461.50	1,730.00	11,507.75
Merchandise, other	0.00	0.00	0.00	8.00	127.00	215.00	443.50	235.50	321.00	444.50	284.25	398.00	2,476.75
Total Merchandise Sales	0.00	0.00	0.00	79.00	1,360.50	1,279.50	1,572.00	2,131.50	1,700.00	1,988.25	1,745.75	2,128.00	13,984.50
Literature Sales													
A.A. Grapevine Literature	0.00	0.00	0.00	0.00	242.00	100.60	105.60	133.50	144.00	31.50	48.00	87.00	892.20
AA World Services Literature	0.00	0.00	0.00	1,551.25	4,683.50	3,318.50	3,676.50	4,803.10	4,323.50	5,010.00	3,750.60	4,244.25	35,361.20
Non-AA literature	0.00	0.00	0.00	106.00	1,063.00	670.00	738.75	845.25	543.00	666.00	948.50	773.60	6,354.10
Literature Sales - Other	3,091.51	2,548.50	2,994.75	5,535.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,170.11
Total Literature Sales	3,091.51	2,548.50	2,994.75	7,192.60	5,988.50	4,089.10	4,520.85	5,781.85	5,010.50	5,707.50	4,747.10	5,104.85	56,777.61
Total SALES	3,091.51	2,548.50	2,994.75	7,271.60	7,349.00	5,368.60	6,092.85	7,913.35	6,710.50	7,695.75	6,492.85	7,232.85	70,762.11
Credit Card Deposit	3,078.00	2,780.50	5,520.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,379.25
Interest Income - Investment AC	17.38	26.04	26.04	28.83	28.20	29.14	28.20	29.14	29.14	28.20	29.14	35.72	335.17
Investment Dividend Reinvested	227.20	241.78	231.38	286.07	252.99	296.32	309.87	284.10	317.63	317.08	309.66	311.28	3,385.36
Meeting Room Rent	1,394.55	1,478.00	1,909.69	2,433.00	1,355.00	1,487.95	1,457.27	1,940.15	1,266.25	1,108.75	1,867.60	1,219.50	18,917.71
Miscellaneous Income	0.00	0.00	0.00	0.94	116.30	47.45	-3.27	127.00	7.75	5.70	6.25	1.00	309.12
Pay-Pal Sales	1,649.66	2,181.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,831.52
Reimbursed Expenses	0.00	400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00
Rent Income	421.93	421.48	2,478.53	0.00	407.72	2,455.27	415.75	392.41	2,469.02	407.69	393.17	2,456.49	12,719.46
Shipping & Handling	0.00	0.00	10.00	10.50	62.50	47.00	10.00	47.83	22.62	42.00	56.50	61.50	370.45
Special Events Income	0.00	0.00	0.00	40.00	6,870.00	0.00	0.00	3,654.00	6,256.00	3,450.00	5,642.00	100.00	26,012.00
Total Income	23,080.47	21,798.26	21,902.85	20,297.21	29,077.50	21,329.92	20,966.92	28,560.41	28,854.73	24,330.01	22,301.62	22,726.96	285,226.86
Cost of Goods Sold	0.00	0.00	0.00	726.79	5,642.96	3,552.37	3,201.05	4,962.98	4,650.66	5,176.08	3,999.26	-1,256.34	30,655.81
Gross Profit	23,080.47	21,798.26	21,902.85	19,570.42	23,434.54	17,777.55	17,765.87	23,597.43	24,204.07	19,153.93	18,302.36	23,983.30	254,571.05
Expense													
Bank Fee Accounts	155.76	131.39	126.11	194.75	260.15	140.44	220.38	267.49	191.08	25.00	535.34	159.28	2,407.17
Equipment Acquisition & Maint.	265.74	0.00	0.00	-8.83	37.40	67.98	93.51	0.00	0.00	281.49	357.65	18.43	1,113.37
Insurance	1,293.00	1,501.00	1,251.00	1,336.00	0.00	0.00	-1,928.00	0.00	0.00	0.00	0.00	0.00	3,453.00
IT Expenses	420.00	0.00	0.00	241.67	60.00	0.00	0.00	46.07	197.75	0.00	119.97	94.99	1,180.45
Licenses and Permits	0.00	0.00	0.00	0.12	0.57	368.09	1.44	0.00	0.00	4.32	0.00	0.00	374.54
Literature Purchase	3,876.74	5,609.39	6,748.99	5,916.13	7,824.72	49.66	68.31	0.00	0.00	211.62	0.00	0.00	30,305.56

2:28 PM

01/11/24

Cash Basis

AA Central Service Office

Profit & Loss

January through December 2023

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	TOTAL
Merchandise - noninventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-38.69	0.00	0.00	12.18	-26.51
Miscellaneous Expenses	0.00	0.00	0.00	186.89	0.00	-54.61	0.00	0.00	0.00	0.00	0.00	0.00	132.28
Office	493.99	121.11	270.03	1.88	-12.50	16.60	22.84	66.27	131.05	68.78	4.11	243.47	1,427.63
Payroll	4,757.45	9,806.02	9,514.91	11,733.71	7,974.62	8,255.48	8,002.45	8,120.18	7,610.77	7,045.17	7,700.17	7,301.30	97,822.23
Postage and Delivery	37.79	25.58	50.00	352.94	0.71	16.55	1.18	70.06	75.29	17.28	213.40	93.31	954.09
Printing and Reproduction	86.00	0.00	0.00	86.00	100.00	168.00	369.00	537.00	0.00	170.00	270.00	80.00	1,866.00
Professional Fees	240.00	190.00	190.00	0.00	190.00	0.00	190.00	656.00	350.00	530.73	963.94	1,400.62	4,901.29
Reconciliation Discrepancies	0.00	0.00	0.00	1,170.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,170.00
Rent - Building	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	4,114.33	49,371.96
Seminar Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	443.52
Special Event - Alano Banquet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	101.64	460.00	259.00	18,692.23	1,542.51	21,055.38
Special Events Expenses	110.62	335.00	0.00	210.00	0.00	52.94	0.00	282.32	0.00	0.00	19.79	0.00	1,010.67
Tax - Employers Liability	637.30	676.04	137.60	766.05	1,540.46	625.18	655.09	2,127.16	1,753.90	535.44	750.72	746.62	10,951.56
Telephone & Internet	368.35	367.95	367.95	367.95	367.95	367.95	367.95	367.95	367.95	367.95	367.95	367.95	4,415.80
Travel, Business Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	362.97	0.00	362.97
Utilities, Bus	735.26	730.40	919.81	661.64	972.00	1,364.44	1,096.22	1,162.28	1,529.76	1,177.34	1,112.65	1,615.69	13,077.49
Total Expense	17,592.33	23,608.21	23,690.73	27,331.23	23,430.41	15,553.03	13,274.70	17,918.75	16,743.19	14,808.45	35,585.22	18,234.20	247,770.45
Net Ordinary Income	5,488.14	-1,809.95	-1,787.88	-7,760.81	4.13	2,224.52	4,491.17	5,678.68	7,460.88	4,345.48	-17,282.86	5,749.10	6,800.60
Other Income/Expense													
Other Expense													
Other Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-25.00	-25.00
Net Income	5,488.14	-1,809.95	-1,787.88	-7,760.81	4.13	2,224.52	4,491.17	5,678.68	7,460.88	4,345.48	-17,282.86	5,724.10	6,775.60

AA Central Service Office

Profit & Loss Budget vs. Actual

January through December 2023

	Jan - Dec 23	Budget
Ordinary Income/Expense		
Income		
CONTRIBUTIONS		
Group Contribution	106,124.86	
Individual Contribution	28,820.85	
Various Event Contributions	1,860.00	
CONTRIBUTIONS - Other	0.00	120,000.00
Total CONTRIBUTIONS	136,805.71	120,000.00
SALES		
Merchandise Sales	13,984.50	850.00
Literature Sales		
A.A. Grapevine Literature	892.20	
AA World Services Literature	35,361.20	
Non-AA literature	6,396.10	
Literature Sales - Other	14,170.11	75,000.00
Total Literature Sales	56,819.61	75,000.00
Total SALES	70,804.11	75,850.00
Credit Card Deposit	11,379.25	
Interest Income - Investment AC	335.17	
Investment Dividend Reinvested	3,385.36	
Meeting Room Rent	18,917.71	29,000.00
Memorials	0.00	1,500.00
Miscellaneous Income	308.12	
Pay-Pal Sales	3,831.52	
Reimbursed Expenses	400.00	
Rent Income	12,719.46	
Shipping & Handling	370.45	450.00
Special Events Income		
Alano Banquet Income	18,898.00	
Ice Cream Social 7th Trad	204.00	
Men's Steak Lunch (Wang Dang Do	6,910.00	
Total Special Events Income	26,012.00	
Total Income	285,268.86	226,800.00
Cost of Goods Sold	30,655.81	
Gross Profit	254,613.05	226,800.00
Expense		
Public Information	0.00	390.00
Bank Fee Accounts	2,407.17	1,700.00
Equipment Acquisition & Maint.	1,113.37	1,800.00
Insurance	3,453.00	4,200.00
IT Expenses	1,180.45	420.00
Licenses and Permits	374.54	
Literature Purchase		
A.A. Grapevine Literature	356.58	
AA World Services	25,005.00	
Non AA	4,943.98	12,000.00
Literature Purchase - Other	0.00	30,000.00
Total Literature Purchase	30,305.56	42,000.00
Merchandise - noninventory	-26.51	
Miscellaneous Expenses	132.28	925.00
Office	1,427.63	1,600.00

3:35 PM

01/12/24

Cash Basis

AA Central Service Office
Profit & Loss Budget vs. Actual
 January through December 2023

	Jan - Dec 23	Budget
Payroll	97,822.23	104,440.00
Postage and Delivery	954.09	925.00
Printing and Reproduction	1,866.00	700.00
Professional Fees	4,926.29	
Reconciliation Discrepancies	1,170.00	
Rent - Building	49,371.96	49,372.00
Seminar Expenses	443.52	1,500.00
Special Event - Alano Banquet	21,055.38	
Special Events Expenses		
Alano Holdiay Party	445.62	
Alano Picnic	110.26	
Ice Cream Social Event	225.00	
Men's Steak Lunch	210.00	0.00
Special Events Expenses - Other	19.79	
Total Special Events Expenses	1,010.67	0.00
Tax - Employers Liability	10,951.56	8,130.00
Telephone & Internet	4,415.80	4,325.00
Travel, Business Expense	362.97	
Utilities, Bus	13,077.49	7,800.00
Total Expense	247,795.45	230,227.00
Net Ordinary Income	6,817.60	-3,427.00
Net Income	6,817.60	-3,427.00

AA Central Service Office
Balance Sheet
As of December 31, 2023

		<u>Dec 31, 23</u>
ACCOUNT BALANCES		
Checking/Savings		
	Alano Main Checking 9251	55,237.66
	Banquet Alano Account 9252	132.22
	Prudent Reserve	106,818.94
	PayPal Alano Checking 9253	2,567.65
Total Checking/Savings/Reserve		<u>164,756.47</u>